



THE UNIVERSITY OF CHICAGO

MARKET SHAPING ACCELERATOR

Climate-Resilient Crops Advance Market Commitment

Open positions

1. Head of Climate-Resilient Crops AMC
2. Technical Lead, Climate-Resilient Crops AMC

Head of Climate-Resilient Crops AMC

The [Market Shaping Accelerator](#) at the University of Chicago is led by some of the world's leading market shaping scholars including Nobel laureate [Michael Kremer \(UChicago\)](#), Professor and President of the Center for Global Development [Rachel Glennerster \(CGD\)](#), and [Professor Christopher Snyder \(Dartmouth\)](#). The accelerator aims to identify the most promising areas for market shaping instruments (such as [Advance Market Commitments](#)) to incentivize innovations that address pressing global challenges such as climate change and health.

Job Summary

The Market Shaping Accelerator (MSA) is developing a new set of Advance Market Commitments (AMCs) for climate-resilient crop innovation and scale-up, particularly in Sub-Saharan Africa where crop yields have remained low (Our World in Data) and will be hit by climate change (Hultgren, 2022). Read our draft memo [here](#). We are seeking someone to lead this initiative full time. The Head of Climate-Resilient Crops will develop and execute the program strategy, secure support from policymakers and funders and manage and scale the MSA climate-resilient crops team. This position will work closely with the Market Shaping Accelerator Leadership team.

Responsibilities

- Leadership - develop and execute program strategy and lead the crops team, with support from the Market Shaping Accelerator leadership team
- Collaborating with policymakers, funders and other actors on delivering and implementing AMCs in this space

- Fundraising - securing sponsorship from funders and backing from policymakers for AMCs in this space, with support from the Market Shaping Accelerator leadership team
- Communicate authoritatively on topics related to agriculture, seed markets and climate based on a strong / growing command of these areas
- Engage effectively with domain experts and those with analytical expertise (including in economics) both internally and externally

Minimum Qualifications

- 5+ years of relevant experience and a proven ability to develop and implement strategic plans that align with organizational goals, particularly in areas such as agriculture, market shaping, or international development
- Strong interpersonal skills and experience building relationships with a wide range of stakeholders, such as policymakers, NGOs, research institutions, and private sector partners
- Excellent analytical and critical-thinking skills
- Track record of orchestrating and driving progress across multiple workstreams, while maintaining high standards of quality and meeting deadlines

Preferred Qualifications

- Postgraduate degree related to business, economics, public policy, or agriculture
- 7 - 10+ years of relevant experience, at least 5+ years managing complex international teams
- Knowledge and experience of agriculture (seed markets, agronomy, or crop breeding), climate change and food security
- Work experience in low- and middle-income countries

Working Conditions

- This role is based in Washington D.C. in the CGD offices
- Domestic and international travel as needed

Application Documents

- Resume/CV (required)
- Cover Letter (required)
- References Contact Information (3)(required)
- Writing sample (required)

To apply, please email marketshaping@uchicago.edu.



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Technical Lead, Climate-Resilient Crops AMC

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Responsibilities

- Lead analysis in this space and engage with experts across different disciplines
- Generating ideas and developing detailed proposals for the application of AMCs to climate-resilient crops and agriculture.
- Collaborating with policymakers, funders and other actors on delivering and implementing AMCs in this space.

- Economic analysis of markets and market failures in agriculture, especially for seeds and crop varieties.
- Oversee workstream relating to the economic appraisal (including benefit-cost analysis and sizing) of pull mechanisms including AMCs in this space.
- Analyzing impacts of climate change on agriculture including crop yields.

Minimum Qualifications

- Graduate degree in agricultural economics, economics, or related field
- Policy experience in agriculture, market shaping or international development
- Excellent analytical and critical-thinking skills
- Strong oral and written communication skills
- Ability to stay organized and deliver on multiple work streams (e.g. fundraising, policy influencing, economic analysis) simultaneously
- Knowledge and experience of agriculture, climate change and food security

Preferred Qualifications

- PhD in economics (e.g., agricultural economics, industrial organization, etc.)
- Knowledge or experience of seed markets, agronomy or crop breeding
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